

Proposal Engineer

Southern Environmental, Inc. is interested in hiring a proposal engineer for its aftermarket services department to develop proposals and price estimates for submittal to its customers. SEI is a well-respected supplier of electrostatic precipitators and fabric filters to utility, pulp, paper, refinery and other industrial companies. SEI is seeking candidates with excellent technical, written, and verbal communication skills to support a well-established group. Well rounded engineering graduates are welcome to apply as SEI seeks to place the successful candidate under the supervision of trained, highly successful team leaders.

Requirements for the successful candidate:

- Engineering degree, mechanical, electrical or industrial
- Excellent computer skills with Microsoft Word, Excel, Adobe Acrobat, and Microsoft Outlook
- Excellent writing and verbal communication skills
- Team player with an enthusiastic, positive attitude
- Self-motivated, organized and dependable
- OSHA 30 (training will be provided)
- Complete all administrative functions required within the scope of the department

Responsibilities:

- Develop technically sound, cost competitive, commercially responsive proposals, incorporating agreed upon strategies and risk mitigation provisions.
- Compile proposal costing data, utilizing subcontractor quotes and empirical cost data as required.
- Participate in technical and commercial negotiations as required for project proposals.
- Make presentations to SEI management regarding commercial and technical aspects of proposals.
- Prepare timely and thorough turnover packages for new contracts.
- Ability to manage a flexible work schedule; responsibilities from time to time could require extensive travel and extended stays.
- Attend pre-bid meetings as needed.



Corporate Headquarters

6690 West Nine Mile Road • Pensacola, FL 32526
P 850.944.4475 • F 850.944.8270

Email: apcsales@sei-group.com

Fabric Filter Engineering Office

921 Eastwind Drive, Suite 115 • Westerville, OH 43081
P 614.259.6505 • F 614.259.6510

Web: www.sei-group.com

Compensation:

SEI maintains a 401 (k) plan, health coverage, standard holidays, vacation and sick leave benefits. The position's salary will be commensurate with the applicants experience and abilities.